

# PartnerOneIT

## JULY



**AccountabilIT:** Be CyberSecure, Not Just Lucky!  
**Sign up for our webinar** on July 10th and discover proactive strategies that leverage Microsoft Security for comprehensive protection and stay ahead of threats! and stay ahead of threats!



**Douglas Stewart Co:** Back to School Deals!

- Do you need last-minute solutions for schools with Chromebook refreshes happening? GoBox will make the process simpler for IT Teams with automated enrollment and configuration. Mass automate Chromebook enrollment and configuration processes on new or existing devices, 16 at a time. With U/I for quick customization, users plug in one of the 16 USB cables into the Chromebooks and Go-Box does the rest in a flash!
- Need cases? Let us know what model. Techprotectus has stock, offers demo units and many times can match or beat the pricing of competitors. Volume discounts are available!
- Forgot Document Cameras for Teachers? IPEVO are a teacher's favorite! We have stock on V4K HD USB Document cameras available now well below MSRP.
- Headphones needed?! Avid has a variety of options from earbuds to gaming headsets. Demo units can be sent!



**PNH:** Mitigate Rising Market Costs with Strategic Solutions. Market prices for Samsung drives and memory are continuing to increase significantly month over month due to supply chain issues. PNH has secured substantial inventory to address these challenges. Send over any part numbers or specifications, and pricing will be provided promptly.



**Microsoft:** There is an increase in some D365 pricing coming this fall. Talk to your Partner One account manager.



**Poly:** All Voice, Headset and Video solutions on promo through July 31st!



**HPE Financial Services:** Finance Programs and Promotions through July 31st:

- Fast Credit Approvals and Same Day Proposal Turnaround.
- Acquire Now, Pay Later – No payments for up to 90 days.
- Workplace IT (Notebooks, Desktops) – In addition to providing lease and finance options for HP equipment – we are able to provide financing for 3rd party as well including Apple, Dell, Lenovo, etc.



**BOOM:** We have fantastic news for you! We're thrilled to announce significant price drops on a selection of our best-selling products. This is a great opportunity to stock up on high demand items!

- Boom MEZZO 20% drop
- Boom UNO 10% drop
- Boom MAGNA 15% drop

\*additional price drops on boom AURA, MINI, GIRO and more!



**Sophos UTM (SG Series):** Special offers are available for Sophos SG Series customers who switch to the Sophos XGS Series.



**Dell:** With consistent, scalable, and cutting-edge design, Dell Technologies PowerStore storage can help you tackle any workload. Starting at \$44k; PowerStore's flexible, software-driven architecture gives you consistent business results in a changing world, optimizing, protecting, and scaling workloads from core to edge to cloud.



**BitDefender:** BOGO CYBERSECURITY Specials Available – Simplify Cybersecurity and rewrite the playbook with award-winning Bitdefender GravityZone EDR & MDR: Buy 1 year, get 6 months free, buy 3 years, get 1 year free. Bitdefender is recognized by the industry awards as an Aggressive Prevention-First Mindset. Bitdefender Pen-Testing services, 20% Partner One IT discount available through Sept 30th, 2024.

## INDUSTRY UPDATES:



**Quest:** Quest has been made aware of a cyber incident involving Pure Storage. An unauthorized third party gained access to a Snowflake data analytics workspace. For more details, please contact Partner One IT.



**SonicWall:** Cloud Secure Edge is SonicWall's Security Service Edge (SSE) solution that securely connects users to applications, resources and infrastructure while protecting them from internet threats. Risk and security are continuously evaluated, incorporating telemetry from existing security tools. In short, Cloud Secure Edge enables "Work from Anywhere" for modern organizations, allowing users, regardless of location, to safely and securely access corporate and internet resources. Watch a short **5-minute video** and see how we discuss the solution.



**Algo IP:** As a leading manufacturer of IP audio and video communication endpoints, Algo offers a comprehensive range of IP-based voice paging and emergency alerting solutions tailored specifically to meet the unique needs of educational institutions, including emergency alerts, daily announcements, school news, event reminders, clock displays, and messages.



**KnowBe4:** Finally, a network-quality video series that creates an entertainment-based learning experience for users! The "Inside Man" is an award-winning KnowBe4 Original Series that delivers security awareness principles embedded in each episode that teach your users key cyber security best practices and makes learning how to make smarter security decisions fun and engaging.

From social engineering, CEO fraud and physical security, to social media threats, phishing and password theft, 'The Inside Man' reveals how easy it can be for bad actors to trick users and wreak havoc in your organization. View this cutting-edge training content at **KnowB4!**



**Scale Computing:** **View the report here** that examines how full-stack edge deployments are cloud-managed and cloud-connected hyper-converged solutions that provide all the tools necessary to run applications at customers' preferred locations for local data collection and processing. These solutions bring a cloud-like experience to edge locations, which are otherwise difficult to manage at scale with traditional IT practices.