



TAKE ADVANTAGE OF THESE END-OF-YEAR PROMOTIONS!

Centripetal: FREE 30-day threat assessment and a \$500 credit memo for any technology needs purchased through Partner One IT.

Expedient: Schedule a 30-minute meeting with your Partner One IT Account Manager and Expedient will send you a bottle of bourbon for your time! This Full-Stack Cloud Services Provider (CSP) and curator of leading technologies helps you overcome the challenges of modernizing and managing IT infrastructure across multi-cloud environments.

HPE: If you are replacing an old server (HPE or competitor), our trade-up program will give you a rebate and HPE will take care of the removal.

II:II Systems: Take advantage of our 30-day free trials on our Production Cloud (IaaS), DRaaS, Cloud Backup, Office 365 Backup, and Object Storage offerings. No credit card, no charge, no risk! Support is included during the trial.

ESET: ESET doesn't stop attacks, we prevent them. Reach out to your Partner One IT Account Manager for a free, no-obligation cybersecurity and cyber insurance consultation to ensure your organization is secure heading into 2024. By completing this consultation, you'll be eligible for a 20% or more discount! ESET's layered approach to security will make you look like a rockstar and show tremendous ROI by consolidating vendors into the most trusted name in cybersecurity.

EATON: FREE Onsite power review, \$1,500 value at no cost to Partner One IT clients (will be scheduled after a discovery call with our Eaton team).

ATDEC: ATDEC's best-in-class mounts are compatible for Agon AG493UCX Premium Curved Gaming Monitor, Asus ROG Strix XG49VQ, Dell UltraSharp 49 U4919DW, Phillips Brilliance 499P9H SuperWide, Samsung CHG90 Ultra-Wide LC49HG90DMEXXY, Samsung CJ890 Ultra-Wide Curved Business Monitor LC49J890DKEXXY. Are you interested in trying out one of our premium mounts? ATDEC offers a NO HASSLE demo program – just email your Partner One IT Account Manager and we will get a mount sent out to you!

SonicWall: We just made the most cost-effective NGFW in our lineup even more affordable! For a limited time, when you trade in a competing firewall, you can take advantage of the Switch to SonicWall promotion to get our best deal on the TZ270 firewall and EPSS Services. This is the biggest discount we've ever offered on the TZ270. But act fast, this promotion only lasts until December 31st, 2023, or while supplies last.

JABRA: Valid through 12/31/23; purchase Evolve2 50, Evolve 2 55, or Evolve2 65 Flex and receive a \$20 rebate for any Evolve wireless headset you trade-in. Receive a \$40 rebate for any non-Jabra wireless headset. Also, if you purchase Speak2 75, Speak2 55 or Speak2 40, receive a \$20 rebate for any Speak 410, 510, 710 or 750. Receive a \$40 rebate for any non-Jabra personal or huddle room speaker!

The Joy Factory: First-of-its-kind, the IP68 waterproof DFS (Designed for Surface) certified case with thermal heat dissipation. There isn't a case on the market for the Surface Pro 9 that is waterproof. Have a tablet deployment? Try The Joy Factory cases and mounts in-house with our FREE product evaluation program!

INDUSTRY UPDATES:

Apple: The new M3, M3 Pro, and M3 Max devices offer the most advanced chips for a personal computer. Faster and more efficient than ever, M3 chips are available in iMac and MacBook Pro 14- and 16-inch. 14- and 16-inch models with M3 Pro and M3 Max are available in a gorgeous new space black finish. Contact your Partner One IT Account manager for a quote today!

Microsoft: Don't forget! Microsoft has announced the end of legacy subscriptions starting January 1st, 2024. This affects legacy commercial and public sector (academic, government community cloud [GCC], not-for-profit [NFP]/charity) subscriptions. If you still have legacy Microsoft 365, Office 365, Security or Dynamics 365 subscriptions, you will need to migrate to an equivalent New Commerce Experience (NCE) SKU prior to your first 2024 renewal date. If not, starting in January 2024, Microsoft will begin automatically migrating clients on their subscription renewal dates to an annual billing term with the same seat counts. To ensure optimal service delivery, we recommend you move your remaining legacy subscriptions to NCE as soon as possible. Please let us know if you have questions on your licensing, term, or payment options that best fit your organization.

Foxit: Now integrating ChatGPT into their PDF editing solutions, Foxit introduces powerful new AI-driven features that help increase productivity and streamline document processing across various devices and operating systems. [LEARN ABOUT AI ASSISTANT](#) and all that it enables users to do – including content enhancement, text translation, and much more.

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