Microsoft 365 Licensing Optimization

Stop overspending. Start getting *more* from what you *already pay for*.

Most Microsoft 365 tenants are over-licensed, misconfigured, or both. AIT's fixed-fee Licensing Optimization uncovers inefficiencies, aligns licenses to job roles, and unlocks underused features—without increasing your monthly bill.

What You Get

▶ Excel-based licensing calculator with cost modeling

▶ Mapping of user roles to optimal license configurations

▶ Identification of unnecessary add-ons and underutilized features

▶ Cost delta analysis vs. current spend

▶ Clear recommendations for standardization and security alignment

Why It Matters

▶ Reduces helpdesk noise from misconfigured accounts

▶ Improves security by eliminating licensing gaps

▶ Enables consistent onboarding/offboarding via license groups

▶ Helps avoid costly over-licensing (especially E5 misuse)

Customer Requirements

▶ Global Reader access to Microsoft 365 tenant (view-only)

▶ Optional mailbox size report (for E3 > Business Premium analysis)

▶ 30-minute stakeholder call to confirm license-to-role mapping

Time
1-2 Business Days

Cost
Flat Rate: $1,200 per tenant

Who This Is For

Any organization using Microsoft 365. Especially valuable for teams with 50+ users, high turnover, or plans to grow, consolidate, or improve security posture.